### Wesclean

Redistribution Opportunity gives you access to World Class Manufacturers



















Kimberly-Clark®
Professional





## Wesclean Branch Locations

#### **BURNABY**

4082 McConnell Court Burnaby, BC V5A 3L8 (604) 421-7150 Fax (604) 421-2504 **1-800-434-2813** 

#### **CALGARY**

36 Highfield Circle SE Calgary, AB T2G 5N5 (403) 243-0677 Fax (403) 243-2095 1-800-451-1533

#### COMOX

(250) 339-6003 **Fax (250) 339-6045** 

#### **CRANBROOK**

220 Slater Road Cranbrook, BC V1C 5C8 (250) 426-6816 Fax (250) 426-3353 **1-800-665-8655** 

#### **EDMONTON**

11450 - 149 Street Edmonton, AB T5M 1W7 (780) 451-1533 Fax (780) 452-0676 **1-800-451-1533** 

#### FORT McMURRAY 1-800-451-1533

#### **GRANDE PRAIRIE**

9503 - 111 Street Grande Prairie, AB T8V 5W1 (780) 538-3380 Fax (780) 539-7277 1-800-558-3380

#### **KAMLOOPS**

#6, 953 Laval Crescent Kamloops, BC V2C 5P4 (250) 372-1714 Fax (250) 372-5535 **1-800-665-6535** 

#### **LETHBRIDGE**

2923 - 12 Avenue N Lethbridge, AB T1H 5K9 (403) 327-1120 Fax (403) 327-1670 1-800-396-1120

#### **MEDICINE HAT**

#3, 1311 TransCanada Way SE Medicine Hat, AB T1B 1J1 (403) 526-7922 Fax (403) 529-0790 1-800-582-7922

#### PRINCE GEORGE 1-800-665-6535

#### **RED DEER**

#7, 7973 - 49 Avenue Red Deer, AB T4P 2V5 (403) 340-8003 Fax (403) 347-8803 **1-866-308-8003** 

#### **REGINA**

693 Henderson Drive Regina, SK S4N 6A8 (306) 781-7103 Fax (306) 522-1921 **1-800-213-4288** 

#### **SASKATOON**

1511 Ontario Avenue, Saskatoon, SK S7K 1S7 (306) 382-1199 Fax (306) 955-5215 **1-866-382-1199** 

#### **VICTORIA**

#2, 6809 Kirkpatrick Crescent Saanichton, BC V8M 1Z8 (250) 544-1280 Fax (250) 544-1290 **1-800-663-7056** 

#### WEST KOOTENAYS 1-800-665-8655

#### WINNIPEG

111 Omands Creek Blvd Winnipeg, MB R2R 1W3 (204)985-1330 Fax: (204)889-1762 1-877-256-3943

For Information about re-distribution opportunities with Wesclean, call:

mail@wesclean.com or 1-888-337-2929



# REDISTRIBUTION OPPORTUNITIES

Visit us on-line at www.wesclean.com or contact us at mail@wesclean.com



















## Wesclean

## Redistribution The Opportunity

## The Janitorial Supply Business is a thriving industry:

- Multi-Billion \$ Business
  - Floor Care alone is a \$500 million industry!
- Unlimited Customer Base
- Every industry segment offers opportunity:
  - Education
  - Retail
  - Hospitality
  - Industrial
  - BSC
  - Healthcare

#### This is your opportunity to:

- · Represent world class products
- Stimulate your local economy
- Establish a protected distribution territory in your area
- Add customers & line items to your existing customer base
  - Grow Bottom Line Profits!
- Build a recession resistant plan for your future - Everybody needs cleaning chemicals & equipment
- Build long term business by means of "Canadian Exclusivities"

## Who is Wesclean?

Wesclean is Western Canada's largest distributor of janitorial products with 30 years of success in this industry. Wesclean continues to grow through believing in the power of partnerships, investing in state of the art technology and focusing on selling value over products.

- 25 National Brand Name Companies
- Certified Service/ Repair Technicians
- On-line Catalogue, Training & Resources
- 150 Strategic Partnerships
- 18 Locations Across Western Canada
- Recognized Industry Leader / Supporter
- Continued Commitment to Delivering True Value to our Customers

Our value-added services ensure that the products you purchase from Wesclean are working the way they're intended, and that you are receiving your dollar's worth from every purchase. Wesclean offers:

- WHMIS and Procedures Training
- Floor, Carpet & Restroom Care Training
- Propane Certification
- Video Library Access
- Lease Options
- Slip / Fall Information & Testing
- Fully-Trained Service Department
- Dilution Control Systems
- Computer Floor Cost Analysis
- Inventory / Ordering Management System
- Computerized Usage Reports
- Computerized Paper Cost Analysis
- On-Line Catalogue

### Wesclean.commerce

Wesclean is continuing to set the standard for excellence by providing a website and on-line order system that far exceeds our competitors. Since inception, wesclean.commerce has evolved to include the following:

- Reductions in the transactional costs of doing business
- Useful information and resources

As a result Wesclean has developed and will continue to develop stronger business relationships by:

- Providing our customers with a distinct competitive advantage
- Delivering the best total value proposition in our industry
- Continuously providing the exceptional customer service upon which our reputation was built

## What is the Importance of Partnership?

- Establishes Trust!
- Allows us to share Resources
- Allows us both to understand and focus on Value-Added Services
- Contributes to a win/win business model!

### Together we will grow!

