Cleaning Up

www.wesclean.com

January/February 2010

News & Views on Our Industry

Volume 12 Issue 1

IN THIS ISSUE

- 1 Cleaning for Health with PCS
- 2 **Cleaning for Health** cont.

PCS Systems

3 New Partner DEB Canada

> Wesclean Tips Dealing with tracked-in snow & slush

What's New Ionator[™] EXP Sprayer **FcoTraction**

> Wesclean Draw Sign up & win!



Working together for a cleaner environment.

P: 888-337-2929 W: www.wesclean.com

For a list of branches see page 4

Cleaning for Health with PCS

In the past, people have been cleaning for appearances - if you see dirt on the floor, you remove it. Twenty-first century diseases like SARS, the Avian Flu and, most recently, H1N1 have made it more important to clean for health not just appearance. The dirt you see makes you mad. The dirt you do not see makes you sick. The environmental impact cleaning products have on the world have also recently effected the way people clean. Moving into a new decade the question now becomes how to clean for health and reduce our carbon footprint.

Most cleaning detergents are made of surfactants. Surfactants are wetting agents that lower the surface tension of a liquid, allowing easier spreading and lower the interfacial tension between two liquids. Surfactants boost cleaning but there are a number of problems with using them:

1) They work against microfibre. Surfactants become a lubricant between the microfibre and the surface reducing its effectiveness









cont. on page 2

2) Surfactants cause microbial resistance

3) They have a negative environmental impact: Surfactants are synthetic material made from petrochemicals, producing large amounts of waste and increasing hypersensitivity (allergies and asthma)

4) Overuse causes re-soiling which leaves a residue on surfaces 5) Surfactants in disinfectants kill both good and bad bacteria.

Process Cleaning Solutions (PCS) has developed cleaning products that clean for health and reduce environmental impact. PCS is interested in protecting public health. the environment and stopping microbial resistance. They have created PCS MicroClean - an alternative to traditional cleaning products that is safe and environmentally friendly. PCS MicroClean is the green way to achieve disinfectant results without toxic chemicals. PCS MicroClean is made from citric acid, baking soda (pulled from seabeds) and lactic acid. Created to enhance

the cleaning power of microfibre cloths, PCS MicroClean contains no surfactants or synthetic chemicals, is non hazardous and not controlled under WHMIS. When used with microfibre cloths, PCS MicroClean enhances the removal of organic soils including micro organisms to very low levels and extends the life of the microfibre cloths. Key points: • One dilution for most cleaning tasks (1 part cleaner to 256 parts water)

Always follow your institution's policy and procedures for cleaning
Use a PCS validated laundering or conditioning process to ensure microfibre cloths maintain optimum performance.

Using PCS MicroClean yields the following benefits:

• Enhanced cleaning of environmental surfaces in health care, schools, universities and for professional service providers, without the use of disinfectants or hazardous chemicals. When used as directed Process MicroClean leaves no chemical residue that is incompatible with commonly used disinfectants

Enhanced cleaning insures that environmental surfaces are safe
Economical and convenient one simple dilution for most daily cleaning tasks including floor cleaning.

For more information visit www.processcleaningsolutions.com



PCS Systems Bringing Science to the Art of Cleaning[™]



PCS products contain no volatile ingredients, only natural ingredients and have no added scents. They are used with processes that effectively remove organic contamination from the building environment without depositing toxic chemical residues. PCS is committed to producing cleaning products that do not add chemical contamination to either the indoor or outdoor environment.

For more information contact your Wesclean rep toll free 1-888-337-2929 or visit www.wesclean.com



New Partner



For over 65 years, the Deb Group has been establishing skin care regimes for all types of workplace and public environments, spanning industrial, commercial, healthcare and food sectors. Drawing on deep technical expertise and extensive field sales support, Deb provides employers with innovative skin care programs that maximize employee participation through carefully devised, reliable skin care systems, supported by quality products that are both pleasant-to-use and cost effective.

Deb ProLine[™] Dispensing System



One stylish dispenser for Deb Foam Skin Cleansers, Creams, Gel and Lotion Cleanser. Each dispenser is built with BioCote[™]Anti-Microbial Technology which inhibits the growth of broad spectrum micro-organisms.

Compatible with all Deb 1 Litre cartridge hand wash products - foams, gels and lotions.

ProLine[™] range of skin care products includes: Debonaire[™] Foaming Skin Cleanser, Debba[™] Protective Skin Cream, InstantFoam[™] hand sanitizer and Naturelle[™] EcoFoam Soap.

Deb Propour[™] Dispensing System



Propour[™] 2000 Dispensing Systems offer all the features modern industry requires -Convenience, Economic, Durable construction with a secure lock, large push bar, adjustable pumping mechanism, smooth contoured design, prominent sight window. Easy to load with the ultrasonically sealed, collapsible cartridge For 1.75 litre & 2 litre sealed cartridges.

Propour[™] range of skin care products includes: Quick Shift[™] All Natural Hand Cleanser

Deb Skin Care System: 4 Easy Steps to a Healthier Working Environment

Protect: Pre-work creams to help protect the skin against contact with various workplace contaminants and working environments.

Cleanse: Using the appropriate cleansers to ensure hands are physically clean.

Sanitize: Providing effective skin disinfection after potential contamination with harmful germs.

Restore: After-work reconditioning creams help to maintain the skin in healthy condition by keeping the skin soft and supple.

Wesclean Tip: How to deal with tracked-in slush & snow

The best way to collect some of the moisture off of matting is to use a wet/dry vacuum to suck it up. Wesclean suggests the WV570 or WV800 canister vacuums from NaceCare Solutions. Both have enough suction to take most of the moisture out of your matting. If you require additional agitation, then you may consider an Air Turbo power head. Do not use electric power heads on wet mats.

If you are in a pinch and do not have a wet/dry vacuum available, you can use your autoscrubber. Make sure to put the pad drivers up on your autoscrubber, keeping the squeegee down. Make a few passes over the matting and you should be able to suck up about 60% of the moisture. All of these pieces of equipment should help solve your problem until Mother Nature decides winter is over.

Need more cleaning tips and ideas? Log on to www.wesclean.com and visit the "Resources" section.



EDMONTON

11450 - 149 Street Edmonton, AB T5M 1W7 (780) 451-1533 Fax (780) 452-0676

CALGARY 36 Highfield Circle SE Calgary, AB T2G 5N5 (403) 243-0677 • Fax (403) 243-2095

RED DEER #7, 7973 - 49 Avenue Red Deer, AB T4P 2V5 (403) 340-8003 • Fax (403) 347-8803

GRANDE PRAIRIE 9503 - 111 Street Grande Prairie, AB T8V 5W1 (780) 538-3380 • Fax (780) 539-7277

LETHBRIDGE #9, 3205 - 6 Avenue N Lethbridge, AB T1H 5C1 (403) 327-1120 • Fax (403) 327-1670

MEDICINE HAT #3 1311 Trans Canada Way SE Medicine Hat, AB T1B 1J1 (403) 526-7922 • Fax (403) 529-0790

BURNABY 4082 McConnell Court Burnaby, BC V5A 3L8 (604) 421-7150 • Fax (604) 421-2504

VICTORIA #2, 6809 Kirkpatrick Crescent Saanichton, BC V8M 1Z8 (250) 544-1280 • Fax (250) 544-1290

KAMLOOPS #9, 953 Laval Crescent Kamloops, BC V2C 5P4 (250) 372-1714 • Fax (250) 372-5535

CRANBROOK 220 Slater Road Cranbrook, BC V1C 5C8 (250) 426-6816 • Fax (250) 426-3353

REGINA 693 Henderson Drive Regina, SK S4N 6A8 (306) 781-7103 • Fax (306) 522-1921

SASKATOON 1505 Ontario Avenue Saskatoon, SK S7K 1S7 (306) 382-1199 • Fax (306) 955-5215

WINNIPEG 2-1832 King Edward Street Winnipeg, MB R2R 0N1 (204) 985-1330 Fax (204) 889-1762

P: 888-337-2929 **W:** www.wesclean.com

Cleaning Up is published bimonthly by





Item Code 9701071 Price: \$379.00

What's New



Ionator™ EXP Sprayer

Introducing the Ionator EXP. A professionalgrade, hand held appliance that uses ionizing technology to convert tap water into a powerful cleaner and sanitizer to keep your facility chemical-free.

Independent third-party testing demonstrates that the lonator kills 99.999 percent of common bacteria with a simple six-second spray of nontoxic ionized water. With the lonator, professional cleaners everywhere now have a sanitizing option that saves time, reduces cost and protects the environment.



Item Code 1570101

EcoTraction[™] Ice & Snow Grip

EcoTraction is simply the easiest, safest and most cost-effective ice management solution on the market. It has superior traction, is safe for you, your family and your property. It naturally benefits our environment and is user friendly.

Simply use EcoTraction anywhere around your home or business where people walk or drive on slippery ice and snow. Areas to focus on are sidewalks, driveways, stairs, patios, decks, play areas, landings, pet areas, parks, trails, and parking lots.



Subscribe to Wesclean's Email Hotline Today!

Stay updated on the latest cleaning news, products, tips and Wesclean specials. Sign up today and get entered to win a FREE Ionator[™] EXP Sprayer.



Just visit our homepage at www.wesclean.com and click on the *email subscription* link.

Cannot be combined with any other offer, limit one entry per customer. Offer expires February 28, 2010.

OUR MISSION: To deliver in a timely and efficient manner superior cleaning products and excellence of service that meets and exceeds all our customer's requirements helping them perform their roles with efficiency and cost effectiveness. To treat employees and associates with fairness and respect and to be supportive to our suppliers in product and market development which will solidify our position as Western Canada's top distributor.