

# CLEANING UP

"News & Views on Our Industry You Can Use"

Volume 11 Issue 6

www.WESCLEAN.com

Nov. / Dec. 2009

A Service of Wesclean Equipment & Cleaning Supplies, Ltd.

*"Working together for a cleaner environment"*

**OUR MISSION:** To deliver in a timely and efficient manner superior cleaning products and excellence of service that meets and exceeds all our customer's requirements helping them perform their roles with efficiency and cost effectiveness. To treat employees and associates with fairness and respect and to be supportive to our suppliers in product and market development which will solidify our position as Western Canada's top distributor.

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is published bimonthly by

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## Sustainable Concrete Flooring

*Is the best flooring option no flooring?*

Why would a company that distributes floor finish and sealer endorse a floor system that eliminates the use of these products? The reality is because there are new choices for flooring. In concert with eco-responsible building and design trends, we believe "less is more" and with the advances that have been made in the polishing and finishing of natural concrete floors, many building teams are choosing to forego the traditional flooring options, requiring less flooring material, for a more beneficial use of native materials.

Utilizing concrete as your finished floor eliminates the need for floor covering products. In our opinion, putting a floor over a floor is a bit redundant and this is one of those construction areas where going green actually eases the building budget. We now understand that traditional floor coverings, besides costing money, leave a huge carbon footprint. The carbon footprint of concrete is low because concrete consists of portland cement, stones, and water. Carbon footprint also involves maintenance and replacement. When was the last time you had to replace a concrete slab? That answer would be never as typically a slab will outlive the building itself.

### Energy Savings

Finished concrete saves energy in several

ways. In the summertime, a slab in contact with the ground draws the earth's own natural cooling abilities into the building. In the winter, if a building has been designed to expose the slab to natural sunlight, it will soak up this radiant heat. Then at night the slab will release the heat into the building to provide a more uniformly warmer interior. Both of these are examples of concrete's inherent thermal mass capability, which save money on heating and cooling costs.

Another aspect of concrete's energy savings is through lighting. Using reflective (light colored or shiny) concrete allows sunlight to reflect more deeply into occupied spaces. The polished concrete provides a brighter, more naturally lit space that reduces the need for electrical lighting and lowers energy costs. It is universally agreed that natural light is almost always preferable to artificial light in the workplace.

### Reduced Maintenance

Would you rather strip and wax VCT, scrub and seal tile and grout or autoscrub your concrete floor? Easy answer and so is the concrete floor maintenance process. For example, many autoscrubber equipment manufacturers are utilizing diamond polishing pad technology to wash and hone concrete/stone floors. By honing the floor surface, you can reduce or eliminate the

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use of traditional floor care scrub and re-coat products. Easier maintenance on a floor that will last many times longer than a floor covering sounds great to us.

## Healthier Environmental Quality

Indoors is where about 90% of our time is spent. And without a healthy indoor environment, health issues are the documented result. According to the U.S. Green Building Counsel, it is estimated that 17 million Americans suffer from asthma, and 40 million have allergies. This contributes to millions of days absent from work and school. Here's the breakdown: particles, airborne fungal spores, fine dust allergens from dust mites, cats, dogs, and insects and other pets (77%); Gases: CO, Co2, radon, VOCs, tobacco smoking, and other combustion sources (21%); Other: uncomfortable temperature, humidity, lighting, etc. (19%). The totals are more than 100% due to the fact that one building can have several, but not necessarily all, of these problems.

The type of flooring used will have a major impact on all these IEQ factors. Consider how a natural polished or stained concrete floor helps to resolve many of them. A concrete floor will not require the use of VOC adhesives or sealers, in contrast with carpet, wood, stone, tile, and especially VCT. The densifier chemical that hardens and assists in the staining and polish procedures does not create any off-gassing. The lithium silicate creates a hardening reaction with the calcium hydroxide occurring naturally in concrete.

How does finished concrete measure up? Very well! Since concrete is not being waxed, slip and fall issues are reduced. Slip-tests have shown finished concrete to exceed both OSHA and ADA testing standards.

*Written by Adam A. Schoonover and John J. Dykstra  
Concrete Polishing Magazine*

**Contact your Wesclean/Evershine specialist to review how polished concrete can reduce your maintenance costs.**

## CHECK OUT THE LATEST INDUSTRY LEADERS IN POLISHED CONCRETE AND STONE CARE SYSTEMS



The first all-in-one floorcare machine for concrete, stone and marble surfaces. The Mongrel™ is extremely versatile - one machine can do five jobs: Grinder (wet or dry), Polisher, Scraper, Deep Scrubber, Stripping Machine. There are no cumbersome cords or bulky generator. No ancillary specialty equipment required - one machine does it all. Easy-to-use, fast, efficient and cost-effective. CGA listed, CARB/EPA certified, CE approved.

[www.powerstarone.com](http://www.powerstarone.com)

## Mongrel™



## WERKMASTER™

Ultra Floor Systems

*Taking it to the Wall!*

[www.werkmaster.com](http://www.werkmaster.com)

The revolutionary WerkMaster™ Concrete Grinding, Concrete Edging, Concrete Polishing and Concrete Buffing Systems. Four machines in one, WerkMaster's patented Octi-Disc™ Technology grinds, edges, polishes hardwood, concrete and stone surfaces to within 1/8" of a wall and under cabinets. WerkMasters are fast, tough and agile, voraciously tearing into virtually any surface you can throw at them, while delivering superior results.

Fast, agile, easy and fun to operate, test drive a WerkMaster™ and see how quickly you too can improve your bottom line profits!



Titan



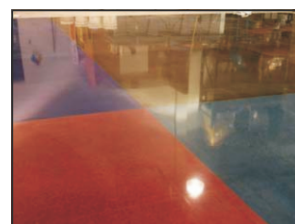
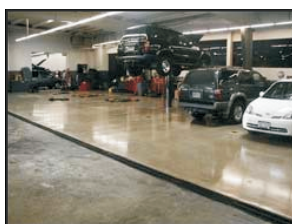
Raptor



Colossos



Europa



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## Professional Series

### Bucket Wringer Combo

**NOW  
\$79.95\***

Marino bucket wringer combos are designed to meet the demanding requirements of the most sanitary environments at a fraction of stainless steel cost.

- All Marino buckets are manufactured from high quality plastic that is injection molded.
- Unlike conventional foam buckets, which can be a breeding ground for bacteria, Marino buckets are absolutely smooth, strong, durable, easy to clean and sanitize.



Item Code: 9620300

- Gears and pressure plates, fiber reinforced nylon.
- Quiet, smooth operation, easy to work with and ideal for hospital and nursing home environments.
- More efficient wringing; also avoids water splashing on the floor.
- Durable ball bearing casters provide smooth, easy movement.
- Accommodates all wet mop sizes 340 g to 900 g / 12 oz to 32 oz and fits all bucket types and sizes.
- Reduces need to stock different wringers resulting in less inventory.
- Convenient opening for mop access, extended casters for stability.
- Extended casters minimize possibility of tipping.
- The durable stain resistant one piece construction is easy to clean and sanitize and does not provide a breeding ground for bacteria.
- Downward pressure wringer forces water into bucket.

\* Price valid until December 31, 2009 while quantities last (reg. \$154.00)

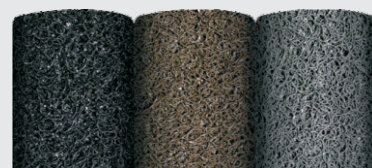
## DEAR DUSTY - Your First Line of Defense - Matting



Dear Dusty,

My cleaners can't keep up with the dirt and slush coming in the main entrance doors. The existing walk-off mats are unsightly and worn out. Should I recommend replacements or just keep trying to clean them?

~ Tired in Two Hills



3M™ Nomad™ Scraper entrance matting 8150

Dear Tired,

To help reduce your workload, here are few things to consider about entrance matting:

- 80% of all soils are brought into a facility by means of foot traffic
- Removing soil once it's inside a facility can cost as much as \$600.00 per pound!
- In a 20 day work month, 20 lbs. of dirt can be tracked into a facility entrance by as few as 1,000 people
- It takes approximately 20 feet of matting to remove 86% of foot traffic soil

**For a successful matting program, remember these key issues:**

- Use scraper type matting to remove dirt as your first line of defense - try 3M™ Nomad™ Scraper entrance matting
- Proper length of matting is essential. Mats only 10 feet in length will remove only 43% of tracked in dirt; 18-20 feet (six paces) of matting will remove 86% of all dirt
- Always vacuum, power wash, and rotate your mats depending on conditions

An effective matting program will stop soil in its tracks! The surest way to reduce your cleaning workload is to install walk-off mats.



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To Reach the Wesclean Branch  
Nearest You



## FEATURE PRODUCT

### Environmentally friendly MicroEco Microfibre Mop

Go green...naturally, with Marino's MicroEco Mop made of post-consumer PET plastic soda bottles and revolutionary Microfibre technology. The advantages of utilizing Microfibre yarn are minimized linting and high resistance to chemicals & disinfectants resulting in a mop that works.

Our New MicroEco Mop is just another step in helping preserve our natural resources as it prevents thousands of bottles from becoming landfill waste. Together we can all commit in doing our part to protecting the environment.

This unique 4-ply yarn is manufactured from a combination of 2 strands of Microfibre yarn and 2 strands of Green PET synthetic fibers derived from plastic bottles.

#### MicroEco Wet Mop Looped



Item Code:  
9720815 - Narrow Band S  
9720816 - Narrow Band M  
9720817 - Narrow Band L  
9720818 - Narrow Band XL

#### MicroEco Dust Mop Tie On



Item Code:  
1260300 - 18in x 5in  
1260302 - 24in x 5in  
1260304 - 36in x 5in  
1260306 - 48in x 5in  
1260308 - 60in x 5in

# Season's Greetings!

*Wishing you a safe and happy holiday  
season & a prosperous 2010!*

*- From the Staff & Management at Wesclean*



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